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Via Hand Delivery and Electronic Mail

Debra A. Howland, Executive Director and Secretary New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301-2429

> RE: CORE Energy Efficiency Programs, DE-12-262 Unitil Energy Systems, and Northern Utilities, Inc. Revised Annual Reports and Performance Incentives Calculations

Dear Director Howland:

Please accept this letter on behalf of Northern Utilities, Inc. ("Northern") and Unitil Energy Systems, Inc. ("Unitil") (together, the "Companies"). The Public Utilities Commission Audit Staff recently concluded the annual performance audit of the Companies' CORE Energy Efficiency programs for program year 2013. The audit considered CORE programs approved in Commission Order No. 25,462 (February 1, 2013), as amended by Order 25,593 (November 8, 2013). It also considered the use of Regional Greenhouse Gas Initiative ("RGGI") funds as authorized per Order No. 25,425 (October 17, 2012).

The audit resulted in adjustments to the 2013 annual reports for both Unitil and Northern. Those adjustments are shown in the attached revised annual report (originally filed with the Commission on May 15, 2014). For Northern, an adjustment was made to the presentation of the 2013 Energy Efficiency Charge Fund Reconciliation to clarify sector expenses. For Unitil, adjustments were made to the total sum of program spending to properly exclude revolving loan fund activity. Unitil also made an adjustment to properly include electric-measure expenditures in the HPwES Program. For the RGGI 2012 Expansion, adjustments were made to reconcile ending balances with those approved in Order No. 25,425.

Please feel free to contact me if you have any questions or concerns.

Yours truly,

Rachel A Goldwasser